2013 FRANKFURT MOTOR SHOW OICA PRESS CONFERENCE

Patrick BLAIN – President

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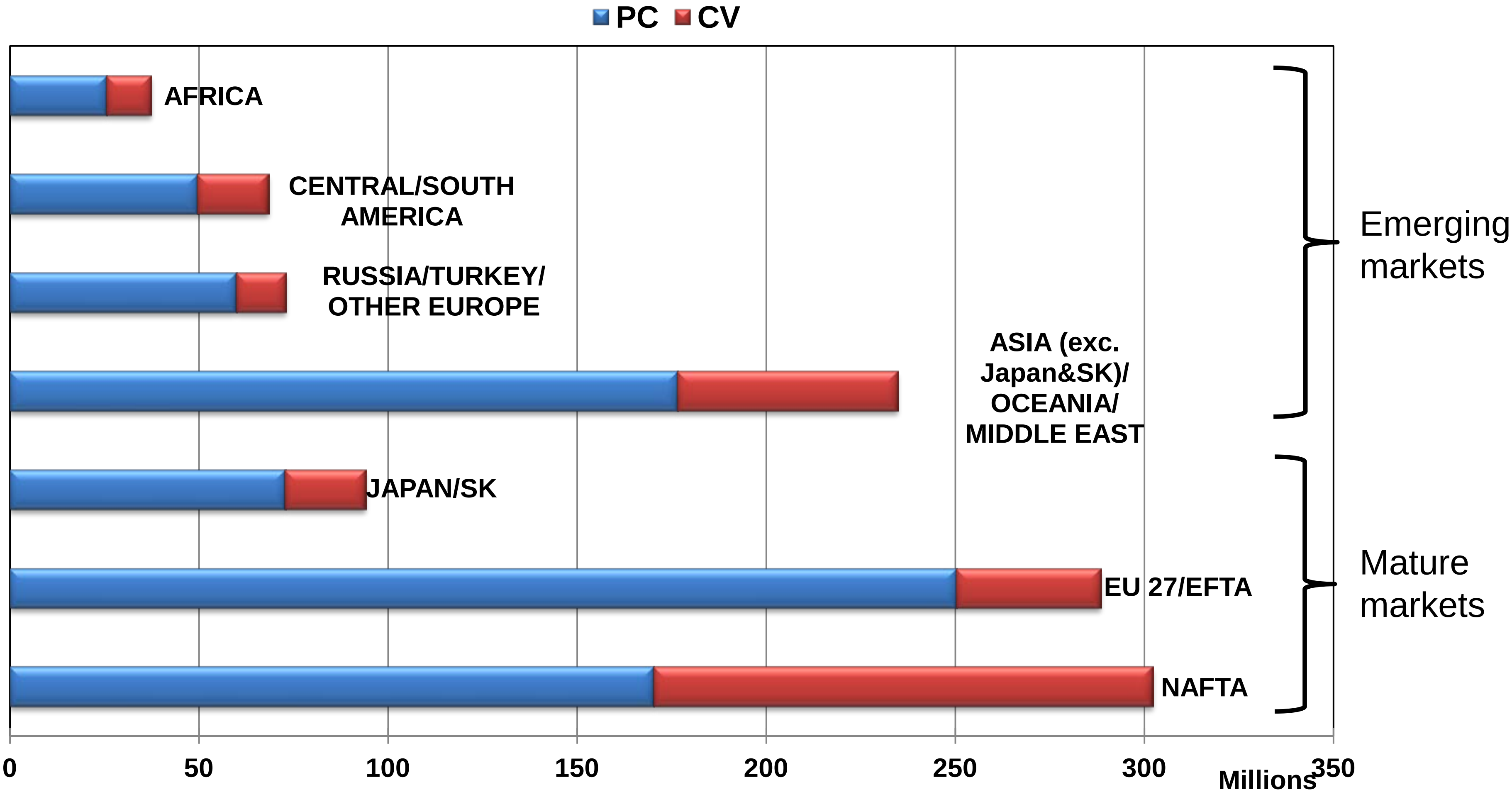
OICA statistics

I. Vehicles in use (2011)
II. Motorization rate (2011/2005)
III. Production (H1 2013/H1 2005)
IV. New vehicle sales (H1 2013/H1 2012)

All data are "all vehicle": PC, LCV, HCV, BUS

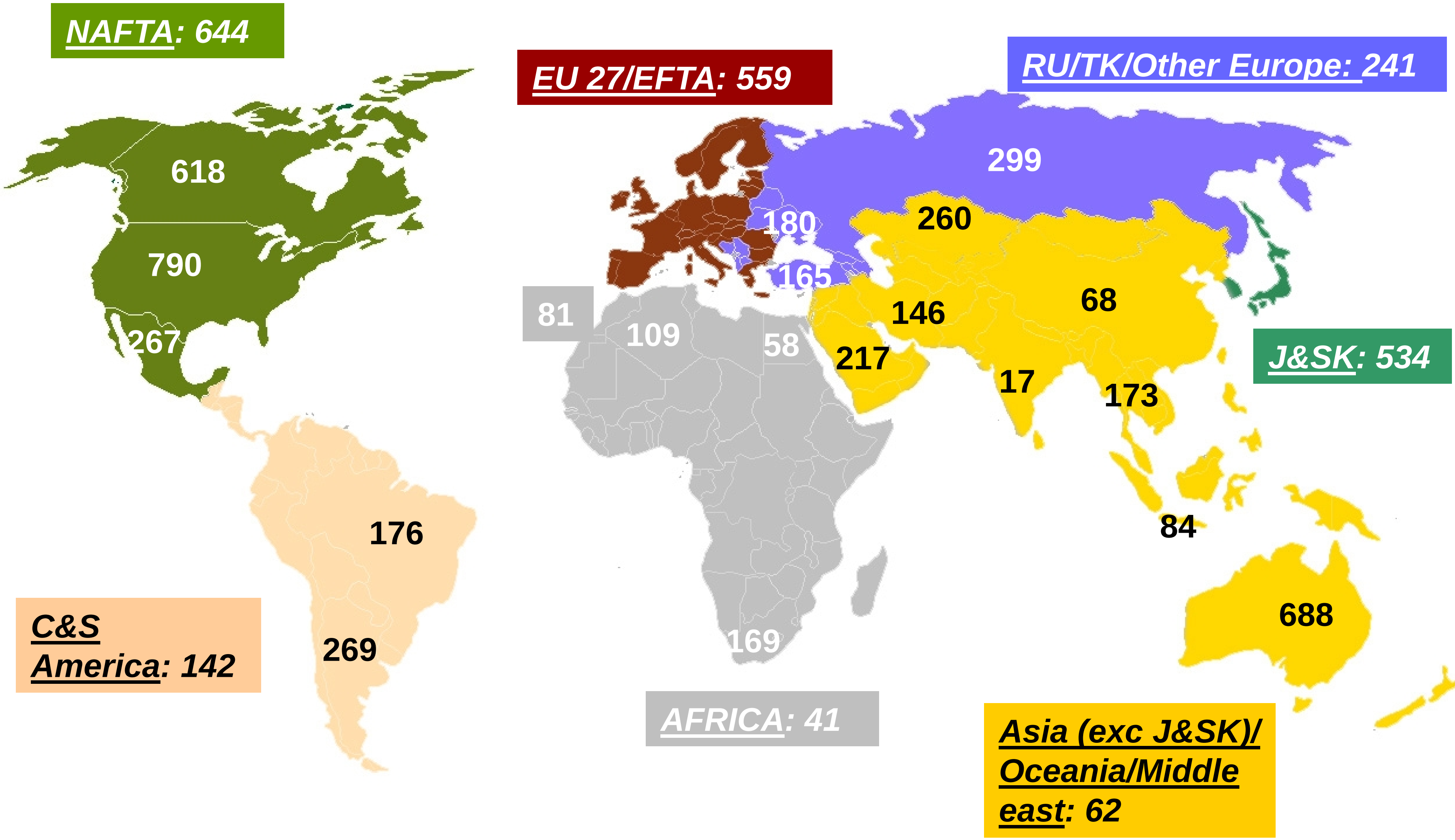
I. Vehicles in use 2011: by region and type



1,097 million vehicles in use in 2011
(805 million passenger cars
292 million commercial vehicles)
+4% / 2010

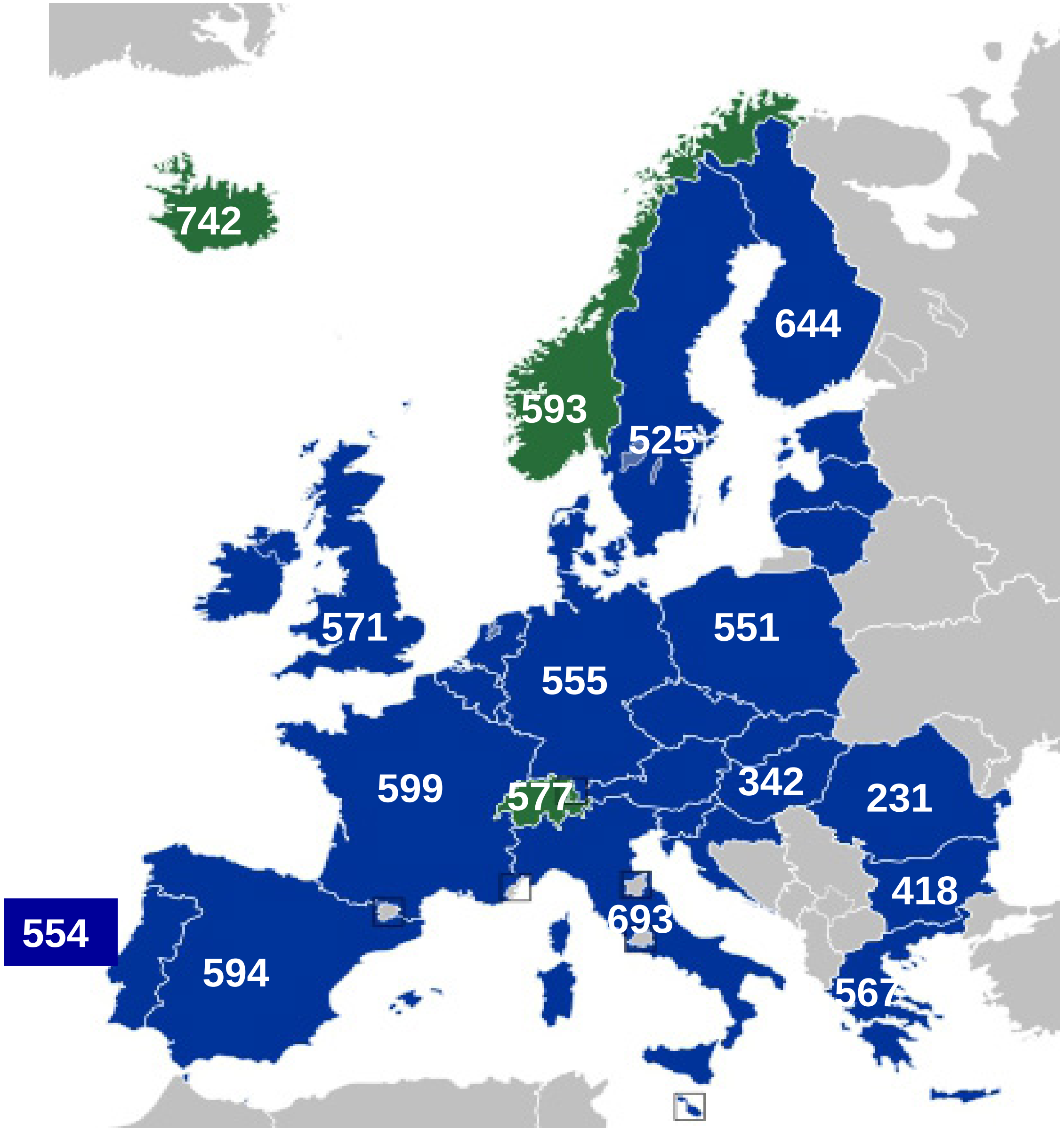
Mature markets = **2/3 (62%)** of worldwide vehicles in use and only **17%** of worldwide population

II. Motorization rate 2011– WORLDWIDE



Average rate: **165** veh./1000 inh.

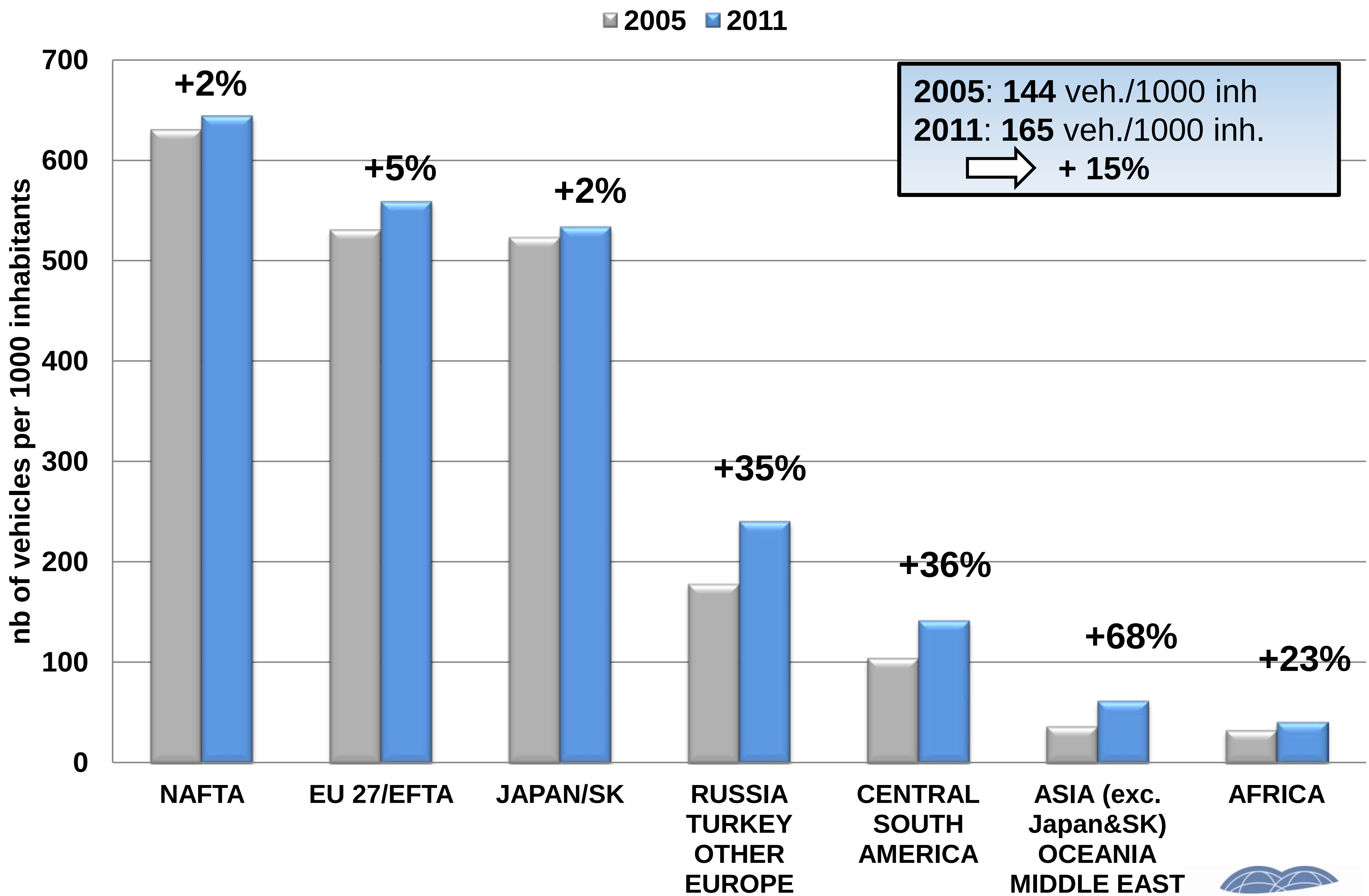
II. Motorization rate 2011 – Focus on EU 27/EFTA



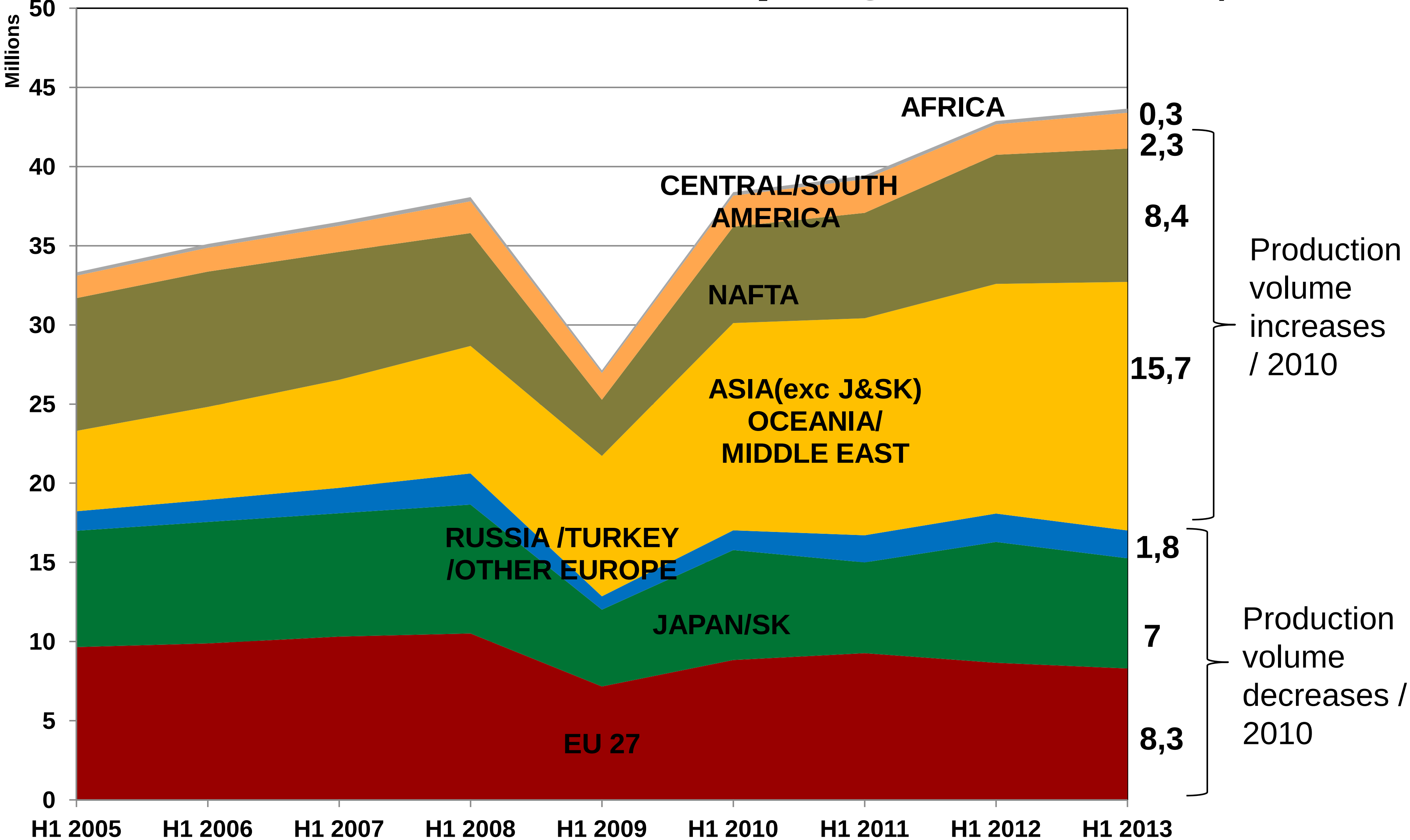
Average rate for **EU/EFTA** : **559** veh./1,000 inh.

From **Romania** (**231** veh/1,000 inh.) to **Iceland** (**742** veh/1,000 inh.)

Motorization rate by region 2011/2005

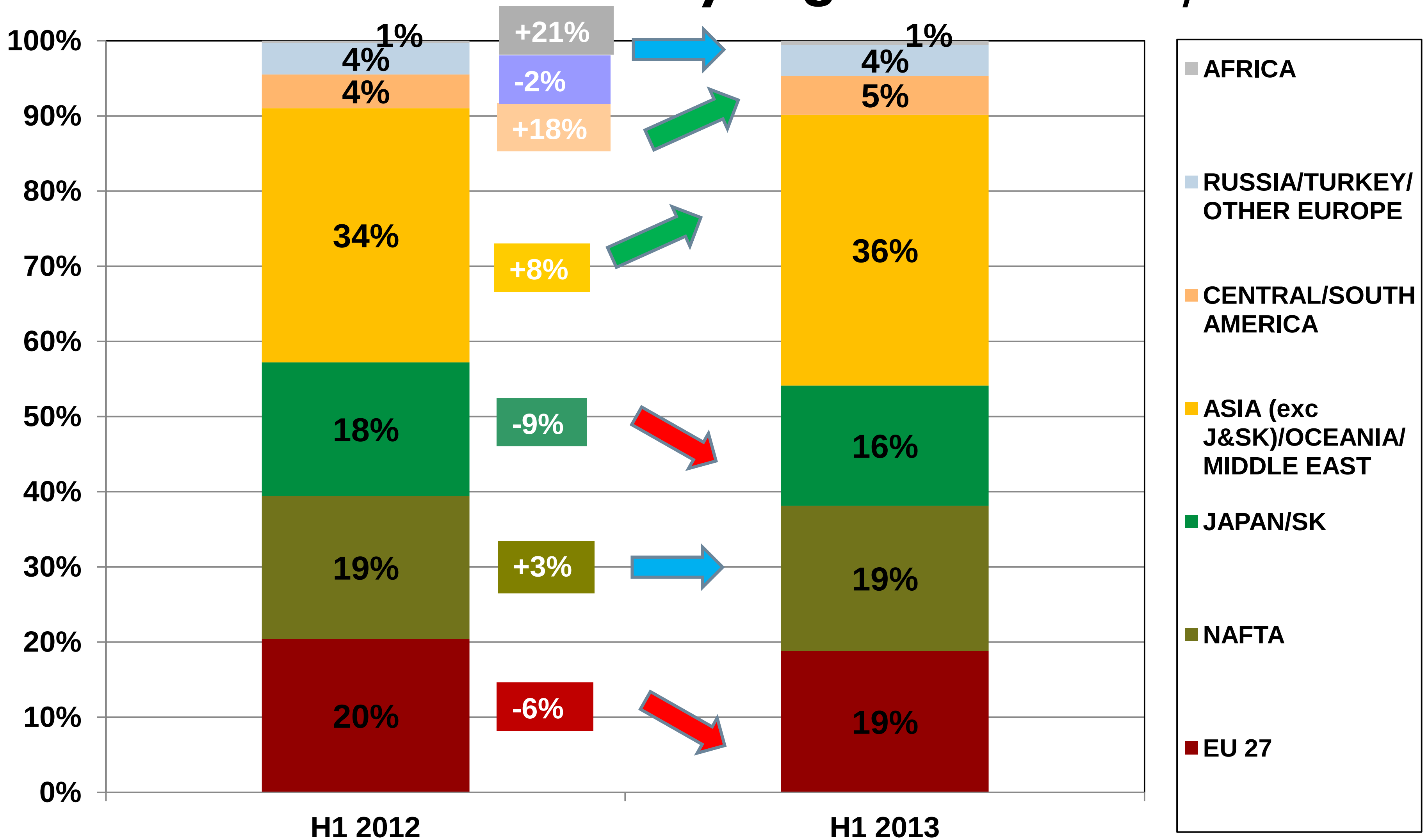


III. Production: Evolution by region H1 2013/2005



H1 2013 : **43.7** million vehicles
H1 2013/2012 : **+1.8%**

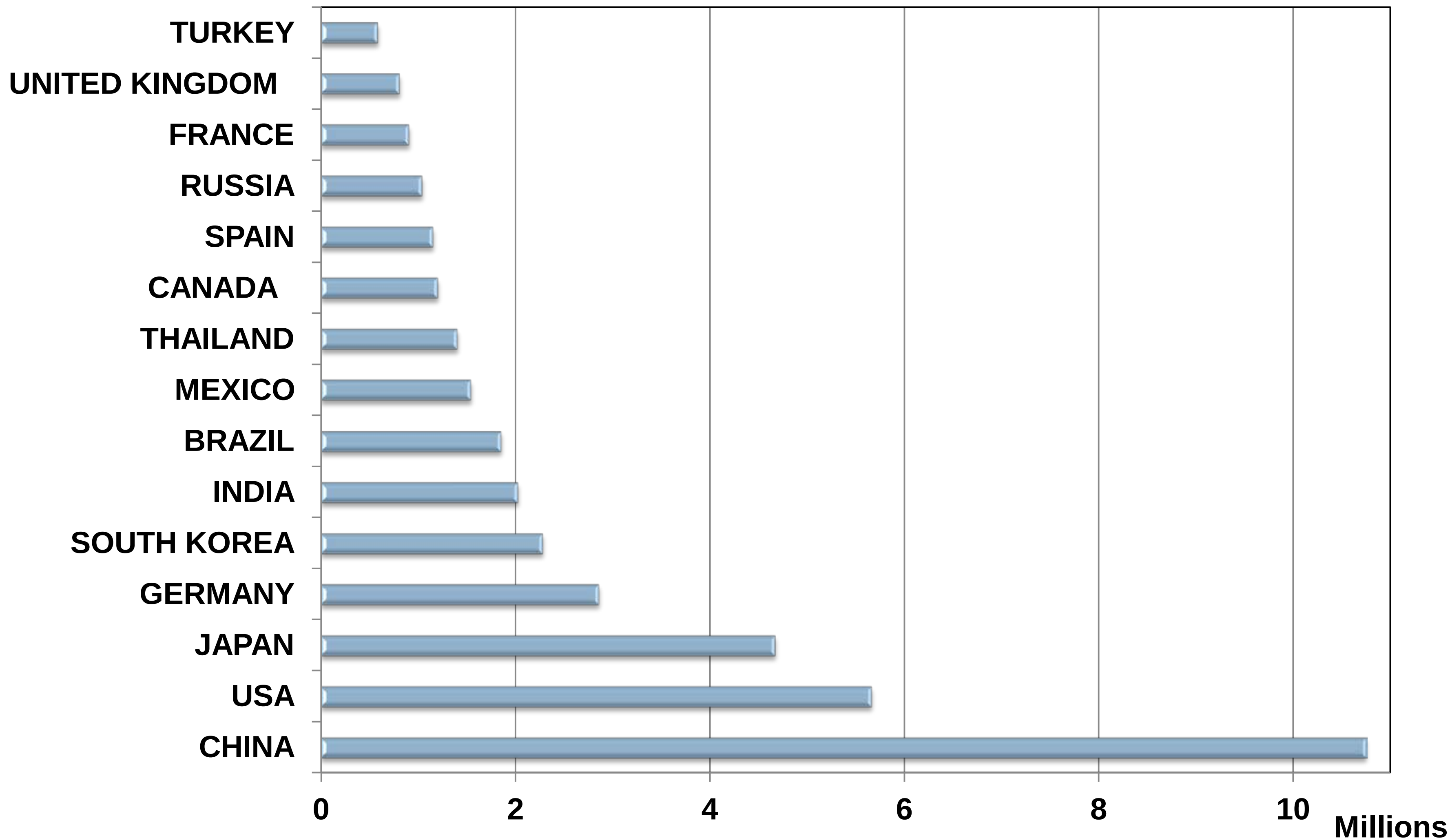
III. Production: share by region H1 2013/2012



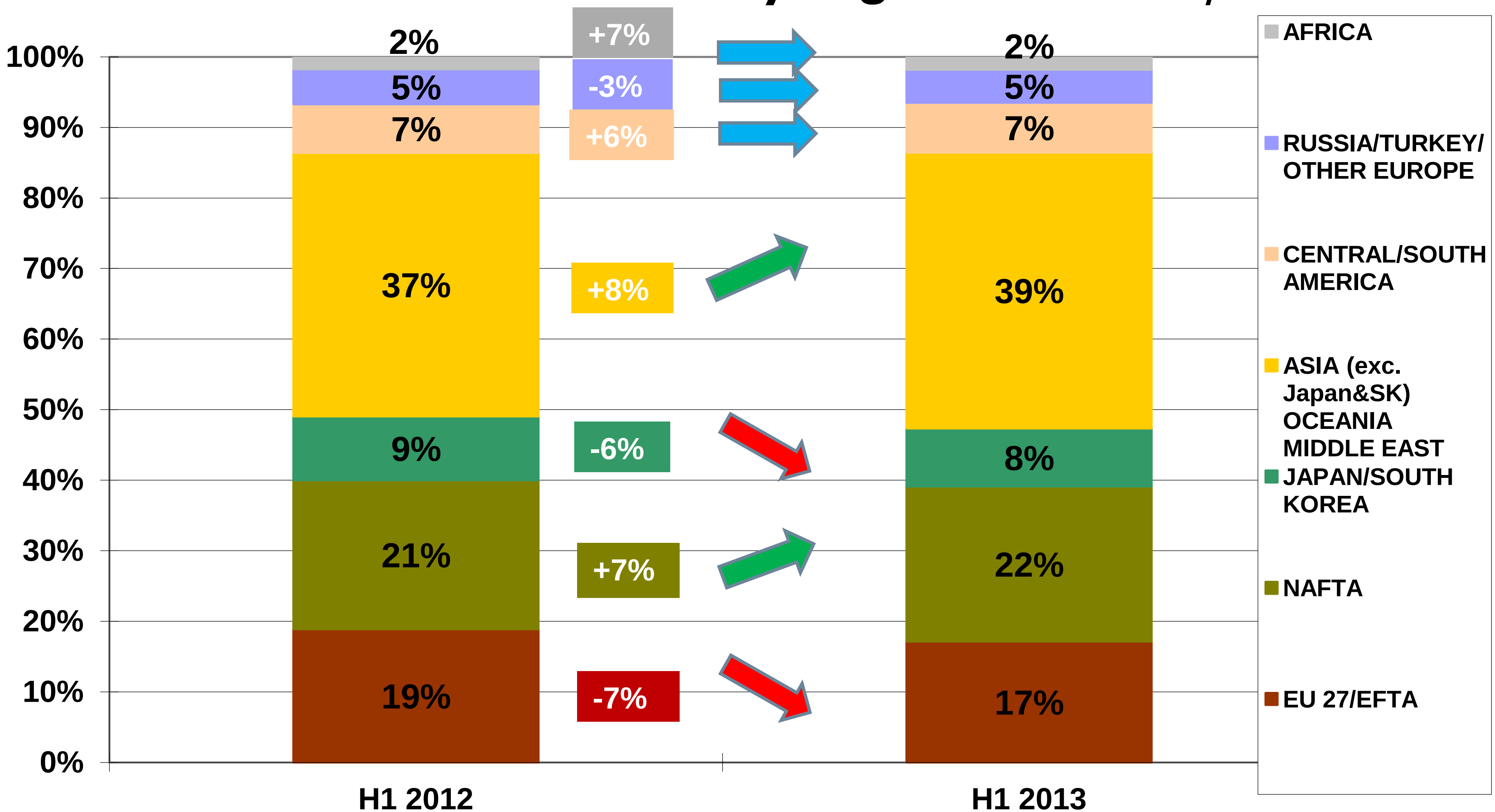
Asia/Oceania/Middle East (exc J&SK): more than **1/3** of the worldwide production

Mature markets (EU27/NAFTA/J&SK): **54%** of the worldwide production

III. Production: Top 15 countries – H1 2013



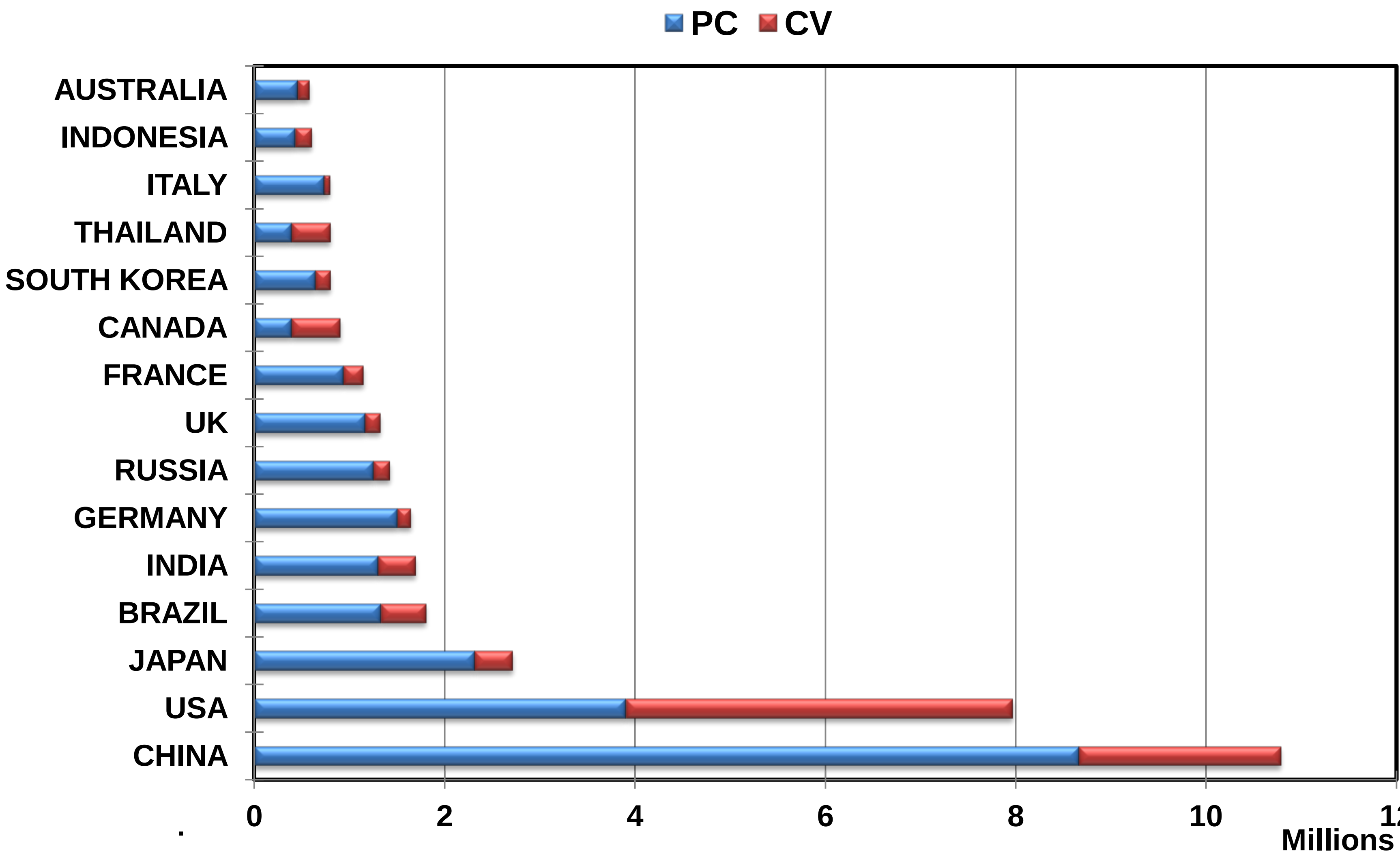
IV. New vehicle sales by region H1 2013/2012



H1 2013 : **42.6** million vehicles
H1 2013/2012 : **+2.8%**

Asia/Oceania/Middle East (exc J&SK): **40%** of worldwide sales
Mature regions less than half (**47%**) of worldwide sales

IV. New vehicle sales: Top 15 countries – H1 2013



Thank you for your attention

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