

TOTAL SALES FIGURES

Estimated figures

REGIONS/COUNTRIES	2012 S1	2013 S1	2014 S1	2015 S1	2016 S1	% change
EUROPE	9,896,719	9,206,164	9,554,228	9,821,693	10,520,244	7%
EU 28 countries + EFTA	7,855,027	7,327,713	7,808,243	8,489,055	9,306,196	10%
EU 15 countries + EFTA	7,357,526	6,864,729	7,264,882	7,896,263	8,606,672	9%
AUSTRIA	207,832	190,270	186,780	182,121	195,252	7%
BELGIUM	321,491	325,528	322,784	327,970	353,114	8%
DENMARK	98,395	105,239	113,850	123,665	138,948	12%
FINLAND	75,604	63,696	66,220	64,461	74,012	15%
FRANCE	1,282,520	1,143,051	1,171,267	1,233,496	1,345,831	9%
GERMANY	1,792,073	1,644,261	1,691,597	1,779,255	1,910,833	7%
GREECE	34,502	32,243	40,028	46,661	50,607	8%
ICELAND	5,132	5,192	6,937	9,641	13,369	39%
IRELAND	75,320	60,993	76,310	98,254	121,532	24%
ITALY	887,042	791,011	824,321	946,777	1,136,581	20%
LUXEMBOURG	31,148	28,526	29,572	28,242	31,415	11%
NETHERLANDS	371,749	245,063	232,566	241,309	243,637	1%
NORWAY	89,065	89,942	90,326	93,442	97,544	4%
PORTUGAL	62,209	63,395	89,067	116,876	137,756	18%
SPAIN	455,570	432,951	519,218	643,182	723,516	12%
SWEDEN	166,473	150,072	175,628	193,513	216,749	12%
SWITZERLAND	197,800	173,223	167,349	180,094	176,154	-2%
UNITED KINGDOM	1,203,601	1,320,073	1,461,062	1,588,600	1,639,822	3%
EUROPE NEW MEMBERS	497,501	462,984	543,361	592,792	699,524	18%
BULGARIA	10,976	10,778	12,242	13,799	14,661	6%
CROATIA	22,522	18,167	24,681	25,334	30,679	21%
CYPRUS	7,246	4,176	4,868	5,485	7,748	41%
CZECH REPUBLIC	104,000	90,000	108,254	126,887	148,394	17%
ESTONIA	10,321	12,144	12,626	12,835	14,430	12%
HUNGARY	35,303	34,093	42,334	47,971	58,934	23%
LATVIA	7,320	6,951	8,029	8,913	10,662	20%
LITHUANIA	8,246	8,376	9,653	11,422	15,457	35%
MALTA	3,203	3,165	3,663	3,898	4,513	16%
POLAND	177,497	176,147	205,605	213,169	254,731	19%
ROMANIA	39,847	30,737	37,963	43,389	47,620	10%
SLOVAKIA	38,754	36,202	40,471	42,869	50,438	18%
SLOVENIA	32,266	32,048	32,972	36,450	41,257	13%
RUSSIA, TURKEY & OTHER EUROPE	2,041,692	1,878,451	1,745,985	1,332,638	1,214,048	-9%
ALBANIE	1,200	1,200	1,300	1,300	1,300	
ARMENIE	2,700	2,600	2,700	1,200	1,300	8%
BELARUS	12,100	11,700	11,100	11,400	12,100	6%
BOSNIA	5,300	5,200	4,700	4,500	4,468	-1%
GEORGIA	2,600	2,600	2,700	2,000	2,000	
MOLDAVIA	2,600	2,600	2,900	1,900	1,834	-3%
RUSSIA	1,522,293	1,325,651	1,339,520	804,390	694,936	-14%
SERBIA	13,200	13,100	13,600	12,200	14,021	15%
TURKEY	359,618	400,966	305,124	455,269	450,997	-1%
UKRAINE	120,081	112,834	62,341	19,408	31,092	60%
AMERICA	11,689,425	12,432,902	12,502,791	12,568,834	12,463,784	-1%
NAFTA	8,786,861	9,387,383	9,753,742	10,278,353	10,548,332	3%
CANADA	885,868	902,008	926,950	953,710	1,006,036	5%
MEXICO	478,511	519,758	515,088	619,375	740,588	20%
UNITED STATES OF AMERICA	7,422,482	7,965,617	8,311,704	8,709,058	8,801,708	1%
CENTRAL & SOUTH AMERICA	2,902,564	3,045,519	2,749,049	2,290,481	1,915,452	-16%
ARGENTINA	454,244	493,979	377,583	317,158	335,657	6%
BAHAMAS	1,700	1,400	1,200	1,700	1,600	-6%
BELIZE	200	200	200	400	400	
BOLIVIA	10,400	10,900	15,200	10,400	13,500	30%
BRAZIL	1,716,916	1,799,064	1,662,920	1,318,949	983,536	-25%
CHILE	169,478	192,329	173,242	137,458	146,690	7%
COLOMBIA	140,800	140,000	153,900	133,000	116,500	-12%

REGIONS/COUNTRIES	2012 S1	2013 S1	2014 S1	2015 S1	2016 S1	% change
COSTA RICA	17,800	17,600	20,600	25,800	31,900	24%
CUBA	2,200	2,300	2,200	2,200	2,600	18%
DOMINICAN REPUBLIC	7,600	8,100	8,600	10,500	12,400	18%
ECUADOR	64,007	56,235	56,177	39,700	23,700	-40%
EL SALVADOR	5,500	5,500	5,800	6,000	5,200	-13%
GUADELOUPE	6,877	6,513	6,324	6,396	6,649	4%
GUATEMALA	12,800	13,700	14,600	15,200	15,100	-1%
GUYANA	2,714	2,461	2,540	2,484	2,620	5%
HONDURAS	5,400	5,900	5,600	5,500	5,000	-9%
JAMAICA	2,200	2,300	2,400	2,900	2,500	-14%
MARTINIQUE	5,840	5,352	5,418	6,118	6,591	8%
NICARAGUA	4,000	4,600	4,600	5,400	6,100	13%
PANAMA	23,800	23,500	25,600	27,500	29,400	7%
PARAGUAY	14,800	14,900	15,200	13,700	14,200	4%
PERU	91,391	102,986	92,845	90,704	85,009	-6%
PUERTO RICO	48,000	48,600	49,100	45,100	38,000	-16%
TRINIDAD & TOBAGO	7,200	7,300	7,900	9,500	9,700	2%
URUGUAY	27,900	29,800	27,700	24,800	19,900	-20%
VENEZUELA	58,797	50,000	11,600	7,200	1,000	-86%

ASIA/OCEANIA/MIDDLE EAST	19,281,266	20,217,213	21,438,851	21,364,728	22,134,021	4%
AUSTRALIA	547,854	573,711	559,950	578,427	598,140	3%
AZERBAIJAN	7,400	11,100	12,300	5,100	2,300	-55%
BAHRAIN	23,300	25,800	29,900	28,500	22,700	-20%
BANGLADESH	21,500	20,700	25,500	26,700	20,400	-24%
BRUNEI	9,900	9,600	11,800	8,300	8,000	-4%
CAMBODIA	1,700	1,700	2,000	3,000	3,300	10%
CHINA	9,598,050	10,782,270	11,683,603	11,863,814	12,829,752	8%
HONG-KONG	25,623	23,999	30,035	34,201	32,012	-6%
INDIA	1,891,620	1,718,244	1,594,201	1,678,262	1,791,129	7%
INDONESIA	535,261	583,387	608,941	526,846	529,071	0%
IRAQ	59,300	57,400	43,000	24,100	12,200	-49%
IRAN	516,000	392,800	630,900	596,400	554,300	-7%
ISRAEL	102,100	105,200	118,800	127,000	143,700	13%
JAPAN	2,947,356	2,711,645	3,005,806	2,676,634	2,547,345	-5%
JORDAN	11,400	14,200	11,700	11,200	11,700	4%
KAZAKSTAN	39,980	68,779	76,666	53,083	21,964	-59%
KYRGYZSTAN	2,400	2,400	2,400	2,400	800	-67%
KUWAIT	69,200	73,900	74,600	70,200	49,100	-30%
LAOS	3,500	4,400	7,200	7,100	6,200	-13%
LEBANON	18,500	18,300	19,800	19,900	19,900	
MACEDONIA	2,800	1,400	1,700	1,900	2,200	16%
MALAYSIA	301,269	313,488	333,142	322,184	275,459	-15%
MONGOLIA	1,100	1,000	700	400	700	75%
MYANMAR	1,500	1,500	900	900	1,200	33%
NEPAL	2,800	2,700	4,100	2,900	4,400	52%
NEW CALEDONIA	5,850	5,744	5,223	4,667	4,033	-14%
NEW ZEALAND	49,849	54,533	62,146	65,574	69,057	5%
OMAN	101,000	104,900	102,100	81,800	74,700	-9%
PAKISTAN	99,110	79,222	77,572	115,323	109,881	-5%
PALESTINE	18,100	17,500	17,500	17,500	17,500	
PHILIPPINES	72,871	102,209	126,485	131,495	167,486	27%
QATAR	39,500	41,500	45,500	42,200	31,000	-27%
SAUDI ARABIA	348,300	361,200	405,800	405,100	325,500	-20%
SINGAPORE	19,560	16,702	17,774	31,895	53,762	69%
SOUTH KOREA	796,062	796,401	840,075	898,396	969,040	8%
SRI LANKA	4,700	5,900	7,600	8,300	15,400	86%
SYRIA	21,700	21,000	19,500	19,400	19,400	
TAJIKISTAN	3,100	3,000	3,100	3,100	1,000	-68%
TAHITI	2,000	1,700	1,900	1,600	1,800	13%
TAIWAN	149,127	134,647	148,732	150,884	149,097	-1%
THAILAND	600,796	740,795	440,911	369,109	368,630	0%
TURKMENISTAN	2,300	2,300	2,400	2,300	2,200	-4%
UNITED ARAB EMIRATES	132,900	128,400	128,900	125,300	101,400	-19%
UZBEKISTAN	28,100	28,100	28,400	28,400	27,400	-4%
VIETNAM	42,928	49,837	65,389	103,492	135,863	31%
YEMEN	2,000	2,000	2,200	2,700	1,900	-30%

REGIONS/COUNTRIES	2012 S1	2013 S1	2014 S1	2015 S1	2016 S1	% change
AFRICA	741,684	757,070	805,129	766,443	676,309	-5%
ALGERIA	85,695	76,914	100,592	94,989	54,100	-43%
ANGOLA	13,800	14,200	17,500	8,800	3,100	-65%
BOSTWANA	17,000	16,800	17,052	18,605	20,200	9%
BURKINA FASO	300	500	440	600	1,100	83%
BURUNDI	200	300	200	200	600	200%
CAMEROUN	1,600	2,200	2,100	2,000	2,000	
CONGO KINSHASA	1,400	1,100	1,180	1,500	1,100	-27%
EGYPT	141,400	138,200	171,000	162,100	129,200	-20%
GABON	2,700	2,700	2,400	1,600	1,400	-13%
GHANA	7,200	6,600	6,400	2,400	3,600	50%
IVORY COAST	3,700	3,000	3,100	3,500	3,100	-11%
KENYA	4,700	6,300	6,600	6,900	4,000	-42%
LIBERIA	200	200	200	200	200	
LIBYA	14,300	21,900	22,100	26,400	27,600	5%
MADAGASCAR	1,100	1,100	1,280	1,100	600	-45%
MALAWI	700	800	840	900	700	-22%
MAURITIUS	4,700	5,000	5,200	4,900	4,600	-6%
MOROCCO	64,400	58,900	59,800	64,400	86,500	34%
NIGERIA	24,700	25,400	26,400	9,700	8,800	-9%
REUNION	12,489	11,582	12,230	13,108	14,148	8%
SENEGAL	3,000	3,000	3,300	2,800	3,300	18%
SOUTH AFRICA	301,400	325,874	308,615	302,619	272,461	-10%
NORTH SUDAN	1,700	1,200	1,500	1,800	1,800	
TANZANIA	3,000	3,300	2,900	2,600	1,600	-38%
TUNISIA	24,200	23,000	25,000	23,700	26,300	11%
UGANDA	2,200	2,500	2,400	1,500	2,000	33%
ZAMBIA	1,700	2,000	2,000	1,600	1,200	-25%
ZIMBABWE	2,200	2,500	2,800	1,200	1,000	-17%
ALL COUNTRIES	41,609,094	42,613,349	44,300,999	44,521,698	45,794,358	3%